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### *Info Touch Technologies Corp. Dealer Program*

Info Touch is an industry leader in the development of public-based information dissemination systems. Since the widespread acceptance of the Internet, innovation in the area of Public access Internet terminals has been our core priority. As such, Info Touch has developed the most used Internet Terminal Management/Security software system for cybercafes and Internet Kiosks worldwide. In addition to its wide array of Internet kiosk housings/enclosures and value-added turnkey kiosks, Info Touch has established itself as a pioneering kiosk developer, leading the kiosk marketplace into the new millenium and the age of the World Wide Web.

Info Touch is looking for proactive and progressive companies worldwide to act as dealers, distributors and value added resellers (VARs). Info Touch firmly believes that its success in the marketplace will strongly rely on its network of qualified and productive dealers.

As such, Info Touch is excited about the prospect of being represented by your company in your market or geographic location. We have gone to great lengths in order to provide great incentive in pricing for our valued "partners".

There are 5 categories for products that are immediately available for authorized Info Touch Dealers, they are:

1. Turn-key Internet Kiosks
2. Internet Kiosk Housings/Enclosures
3. Peripherals & Accessories
4. Surfnet/ Netlock Software
5. Kiosk Management Services

#### **1. Turn-key Internet Kiosks** (For Visuals, please refer to our Web Site at <http://www.infotouch.net/kiosks.html>)

*\*All Prices quoted in US Funds: As of August 19, 1999*

Type	Code	Kiosk Type	VAR/Dealer Price	Suggested Retail Price	Gross Profit	Mark-up
<b>Stock Kiosks</b>						
TKK	NSTA	Netflyer	\$3,695	\$5,195	\$1,500	41%
TKK	MFY	Micronet FX II Series	\$3,995	\$5,495	\$1,500	38%
TKK	POW	Powernet	\$3,495	\$4,895	\$1,400	40%
TKK	ELAN	ElantraNet	\$3,595	\$4,995	\$1,400	39%
<b>Ready to Build Kiosks</b>						
TKK	NSD	Netflyer Sitdown	\$3,995	\$5,395	\$1,400	35%
TKK	NJT	Net Jet	\$3,995	\$5,495	\$1,500	38%
TKK	MBX	Mailbox	\$3,995	\$5,295	\$1,300	33%
TKK	IQD	I-Quad (4 Stations)	\$14,795	\$18,795	\$4,000	27%
TKK	AP2	Apollo (2 Stations)	\$8,995	\$12,145	\$3,150	35%
TKK	AP4	Apollo (4 Stations)	\$14,795	\$18,795	\$4,000	27%
TKK	AVA	Avanti	\$3,795	\$5,195	\$1,400	37%
TKK	MIL	Millenium	\$3,995	\$5,495	\$1,500	38%
TKK	TIMB	Timberland	\$4,595	\$5,975	\$1,380	30%
TKK	LNT	Leaning Tower	\$5,995	\$7,595	\$1,600	27%
TKK	CELL	Cellular	\$4,995	\$6,495	\$1,500	30%
TKK	CLO	Cello	\$4,295	\$5,795	\$1,500	35%
TKK	NTC	Net Cruiser	\$4,595	\$5,975	\$1,380	30%
TKK	LON	Lioness	\$3,995	\$5,495	\$1,500	38%

1. Turn-key Internet Kiosks (continued)

Prototyped Kiosks						
TKK	IPH	I-Phone	\$4,295	\$5,795	\$1,500	35%
TKK	LOG	Logger	\$5,995	\$7,795	\$1,800	30%
TKK	SSH	Seashell	\$5,995	\$7,795	\$1,800	30%
TKK	SEA	Seaside	\$5,995	\$7,795	\$1,800	30%
TKK	SUR	Surf	\$3,995	\$5,495	\$1,500	38%
TKK	VIRT	Virtuoso	\$4,695	\$6,195	\$1,500	32%
TKK	WAV	Wave	\$4,995	\$6,695	\$1,700	34%

*Turnkey Kiosks include:*

- **Computer System:**

**If a Tower System:**

Complete with Pentium Celeron 366 MMX CPU with 64 MB SDRAM, 4.3 GB Hard Drive, 1.44 MB Floppy Drive, 40X+ CD ROM, 8MB AGP Video Card, Reboot Card, Cirque Touchpad, 56K Modem, Network Card (RJ 45 Connector / BNC Connector), Compact Keyboard and Dual USB Port, Full Motion Color Camera.

**If a LAN Station:**

Complete with Pentium 200 MMX CPU with 64 MB EDO RAM, 2.1 GB Hard Drive, 1.44 MB Floppy Drive, 4MB Video Card, 12.1" TFT Display, Reboot Card, Cirque Touchpad, 56K Modem, Network Card (RJ 45 Connector), Compact Keyboard and Dual USB Port, Full Motion Color Camera.

- **Software:**

All Turnkey Kiosks are delivered with a complete installed version of Surfnet 98 Software, this includes Surfnet Browser '98, (also supports Video Email), and Surfnet Remote (please note all of the preceding items utilize Netlock Technology)

- **Housings/Enclosures:**

Materials typically used include: MDF (medium density fiber), High-pressure laminates (arbrights), Brushed Aluminum, and other finish materials.

- **Payment method**

All Systems are available with a Credit Card Reader. Other payment acceptors can be added. Our selection of payment acceptors include Bill Acceptors and Coin Acceptors (for additional payment options, please consult Add-ons below for applicable fees). Please note that coin and bill acceptors require pulse board controller mechanisms. We endeavour to accommodate all forms of currency, however, unique currency acceptors may not be available at the time of order, please consult your representative for details.

*Quantity Kiosk Pricing*

- The following quantity discount structure is based on both Turnkey kiosks and kiosk housings/enclosures. *\*All Prices quoted in US Funds: As of August 19, 1999*

# of kiosks	VAR / Dealer % Discount	Retail % Discount
	Taken off VAR/Dealer pricing	Taken off Suggested Retail pricing
1-2	0	0
3-5	2.5	0
6-10	5	3
11-20	7	5
21-30	10	7
31-50	12.5	10

## 2. Internet Kiosk Housings/Enclosures

*\*All Prices quoted in US Funds: As of August 19, 1999*

Type	Code	Kiosk Type	VAR/Dealer Price	Suggested Retail Price	Gross Profit	Mark-up
<b>Stock Kiosks</b>						
ENC	NSTA	Netflyer	\$1,295	\$1,798	\$503	39%
ENC	MFX	Micronet II FX Series	\$695	\$990	\$295	42%
ENC	POW	Powernet	\$895	\$1,256	\$361	40%
ENC	ELAN	Elantra Net	\$795	\$1,156	\$361	45%
<b>Ready to Build Kiosks</b>						
ENC	NSD	Netflyer Sitdown	\$1,395	\$1,921	\$526	38%
ENC	NJT	Net Jet	\$545	\$791	\$246	45%
ENC	MBX	Mailbox	\$895	\$1,256	\$361	40%
ENC	IOD	I-Quad (4 Stations)	\$3,795	\$5,113	\$1,318	35%
ENC	AP2	Apollo (2 Stations)	\$2,895	\$3,916	\$1,021	35%
ENC	AP4	Apollo (4 Stations)	\$3,995	\$5,379	\$1,384	35%
ENC	AVA	Avanti	\$1,395	\$1,921	\$526	38%
ENC	MIL	Millenium	\$1,195	\$1,655	\$460	39%
ENC	TIMB	Timberland	\$1,395	\$1,921	\$526	38%
ENC	LNT	Leaning Tower	\$1,895	\$2,586	\$691	36%
ENC	CELL	Cellular	\$1,895	\$2,586	\$691	36%
ENC	CLO	Cello	\$895	\$1,256	\$361	40%
ENC	NTC	Net Cruiser	\$1,395	\$1,921	\$526	38%
ENC	LON	Lioness	\$1,095	\$1,522	\$427	39%
<b>Prototyped Kiosks</b>						
ENC	IPH	I-Phone	\$1,195	\$1,655	\$460	39%
ENC	LOG	Logger	\$2,595	\$3,517	\$922	36%
ENC	SSH	Seashell	\$1,995	\$2,719	\$724	36%
ENC	SEA	Seaside	\$1,895	\$2,586	\$691	36%
ENC	SUR	Surf	\$1,395	\$1,921	\$526	38%
ENC	VIRT	Virtuoso	\$1,495	\$2,054	\$559	37%
ENC	WAV	Wave	\$1,195	\$1,655	\$460	39%

## 2. Peripherals & Accessories

*\*All Prices quoted in US Funds: As of August 19, 1999*

Type	Code	Item	VAR/Dealer Price	Suggested Retail Price	Gross Profit	Mark-up
<b>Payment Acceptors</b>						
ACC	USBM	U.S. Bill Mechanism	\$395.00	\$495.00	\$100.00	13%
ACC	CDBM	Canadian Bill Mechanism	\$729.00	\$899.00	\$200.00	23%
ACC	USCM	Mech. Coin Acceptor one-denomination	\$50.00	\$79.00	\$29.00	58%
ACC	CCS	Credit Card Swipe	\$199.95	\$299.95	\$100.00	50%
ACC	CIR	Circuit Board Controller	\$64.95	\$84.95	\$20.00	31%
<b>Accessories</b>						
ACC	RBS	Reboot Switch	\$179.00	\$249.00	\$100.00	33%
ACC	TBM	Trackball Mouse	\$124.95	\$159.00	\$34.05	27%
ACC	GPM	Glidepoint Mouse	\$49.95	\$69.95	\$20.00	40%
ACC	CSKB	Compact Keyboard	\$49.95	\$69.95	\$20.00	40%
ACC	CCAM	USB Full Motion Colour Camera	\$199.95	\$259.00	\$59.05	30%
ACC	NIC	Ethernet/NIC Card	\$49.00	\$79.00	\$30.00	61%
ACC	PBR	Power Bar	\$10.00	\$20.00	\$10.00	100%
ACC	TFH	Internet Phone Handset w/Armoured Cord	\$199.00	\$279.00	\$80.00	40%
ACC	WMKB	Waterproof Membrane Keyboard	\$279.00	\$349.00	\$70.00	25%

### 3. Peripherals & Accessories (Continued)

*\*All Prices quoted in US Funds: As of August 19, 1999*

Type	Code	Item	VAR/Dealer Price	Suggested Retail Price	Gross Profit	Mark-up
<b>Printers</b>						
ACC	PAP	Practical Automation Printer	\$1495.00	\$1895.00	\$400.00	26%
<b>Visual Displays</b>						
ACC	FP12	12.1" TFT LCD Flat Panel	\$995.00	\$1,795.00	\$400.00	29%
ACC	CR15	15" Monitor	\$174.00	\$379.00	\$50.00	15%
ACC	CR17	17" Monitor	\$294.00	\$499.00	\$70.00	16%
ACC	UFT	12.1" TFT LCD Flat Panel to Touchscreen	\$1,688.00	\$2,025.00	\$338.00	20%
ACC	ELT15	15" ELO Touch Kiosk Touch monitors	\$1,015.00	\$1,218.00	\$203.00	20%
ACC	ELT17	17" ELO Touch Kiosk Touch monitors	\$1,330.00	\$1,596.00	\$266.00	20%
<b>Marketing Material</b>						
ACC	PROC	Surfnet Promo Cards (per 500)	\$89.00	\$149.00	\$60.00	67%
ACC	COAS	Surfnet Coasters (per 100)	\$59.00	\$99.00	\$40.00	68%
ACC	TBT	Surfnet Table Tents (per 250)	\$169.00	\$239.00	\$70.00	41%
ACC	SIGN	Surfnet Signage	\$169.00	\$249.00	\$80.00	47%

\*\* Please add \$45 for integration of each item when adding to a turnkey system (items sold separately do not require integration fee)

### 4. Surfnet/Netlock Software

#### *Software Categories:*

- **Surfnet 98 (utilizing Netlock Technology):**

Info Touch has initiated itself as a leading edge provider of customized software. Netlock, one of Info Touch's own proprietary software technologies, has earned global acceptance and use.

Netlock is a multi-faceted security program designed to prevent unauthorized access to any computer system. The interface features an easy to use layout, providing access to a multitude of user and management functions. Netlock's system security and revenue tracking features have made it the standard in the Cyber Café Market.

- **NetSecure 98 (Utilizing Netlock Technology):**

The NetSecure software package uses our existing Netlock technology to accommodate non-vended Public Internet Access Terminals driven by advertising revenues.

Some of the uses of this product include:

1. Allowing free secure internet access in schools, libraries, corporate high-rises, banking institutions, etc.
2. Capitalizing on the URL Limiting feature to lock the terminal into web sites that showcase products and/or services such as online banking, municipality information & ticket payments, travel & tourism information, online shopping and e-commerce sites, new product releases & showcasing, building maps & directories, etc.
3. Creating simple or extremely advanced HTML pages that can be viewed without having the user needing to be online.

The uses of the NetSecure package are virtually limitless, and open up numerous opportunities to large corporations, small businesses, e-commerce storefronts, entrepreneurs and everyone in between.

- **Central Payment System Software (CPS Software)**

The Central Payment System Software is ideal for locations offering numerous terminals to use, but only wish to have one kiosk from which all the transactions take place. Each individual terminal would be using our Surfnet/Netlock '98 software and a central kiosk is outfitted with our CPS Software.

Once the user steps to the central payment kiosk, s/he's prompted to pay and then enters a user name and a password. The information is then stored on the central data base that is accessible by all the terminals throughout the network.

The user then steps to any terminal, enters his user name and password and away they go... (CPS Pricing is available upon request)

- **Random Membership Generator**

A Surfnet utility program that allows the Surfnet terminal owner to build a large database of members on the terminal. The database will have "free time" (promotional) accounts to assist introduce the terminal to first time users. These membership accounts can be set for different time intervals (5 or 10 free minutes) where those who enjoy the experience will insert money in their account to extend the time or will revisit the terminal again in the future. This Package has proven to be very effective in the grass root marketing of the Surfnet terminals.

It is suggested that a discount be offered for sales involving more that 5 copies of software. We will offer the following discounts to our resellers such that they can offer that incentive if they should choose to do so.

*Surfnet/Netlock Software Pricing:*

- **Suggested Retail Price**

*\*All Prices quoted in US Funds: As of August 19, 1999*

Quantity	Surfnet '98	Surfnet Browser '98	NetSecure '98	Random Membership Generator
1-5	\$249.00	\$100.00	\$298.00	\$59.00
6-10	\$236.55	\$95.00	\$284.10	\$56.05
11-20	\$224.10	\$90.00	\$270.20	\$53.10
21-30	\$211.65	\$85.00	\$256.30	\$50.15
31-50	\$199.20	\$80.00	\$241.40	\$47.20
51-100	\$186.75	\$75.00	\$224.50	\$44.25
101-200	\$174.30	\$70.00	\$209.60	\$41.30
200+	\$161.85	\$65.00	\$182.70	\$38.35

- **VAR/Dealer Price**

*\*All Prices quoted in US Funds: As of August 19, 1999*

Quantity	Surfnet '98	Surfnet Browser '98	NetSecure '98	Random Membership Generator
1-5	\$166.00	\$66.67	\$198.00	\$39.33
6-10	\$157.70	\$63.33	\$188.10	\$37.37
11-20	\$149.40	\$60.00	\$178.20	\$35.40
21-30	\$141.10	\$56.67	\$168.30	\$33.43
31-50	\$132.80	\$53.33	\$158.40	\$31.47
51-100	\$124.50	\$50.00	\$148.50	\$29.50
101-200	\$116.20	\$46.67	\$138.60	\$27.53
200+	\$107.90	\$43.33	\$128.70	\$25.57

## 5. Kiosk Management Services

### *Let us maintain your Turnkey Internet Kiosk:*

Info Touch can now remotely manage and service your kiosk from our headquarters in Burnaby, British Columbia. Utilizing the newest addition to the Surfnet/ Netlock Software library, Netlock Remote '98 can be used to perform remote troubleshooting, remote upgrades and remote diagnostics.

Please refer to the following tables for further price and specific service information:

### *Kiosk Management Service Packages:*

Service Package	Details/ Description
Package A – Remote Management Service Only	This package features remote management services. Info Touch will perform all remote upgrades, troubleshooting, diagnostics and credit card authorization and processing services. The terminal financials and status can also be checked by the owner from our password protected financial on line database.
Package B – Full Service – Complete on and off site service	This package features a full regiment of on and off site service. Where Netlock 98 remote is not able to fix problems (in the case of fatal disk crashes, flaws or errors) a qualified Info Touch certified repair person will fix the problem

### *Kiosk Management Service Packages Pricing:*

- **Suggested Retail Price**

*\*All Prices quoted in US Funds: As of August 19, 1999*

Service Type	Local (i.e. In Vancouver)	Non-Local
Remote	\$50/month	\$75/month
On-Site	\$150/month	\$175/month

- **VAR/Dealer Price**

*\*All Prices quoted in US Funds: As of August 19, 1999*

Service Type	Local (i.e. In Vancouver)	Non-Local
Remote	\$40/month	\$60/month
On-Site	\$135/month	\$155/month

### *VARs have two choices in providing technical services to their clients:*

1. Resell Info Touch services according to the aforementioned price schedules,
2. Perform on-site service and collect the retail amount

Info Touch must be retained to perform remote services on all Surfnet kiosks without exception.

### *Hard Drive Replacement Service:*

All kiosks utilizing standard tower systems will be equipped with a removable hard drive.

If the Info Touch team diagnosis your kiosk hard drive as corrupt or damaged, your hard drive can be pulled out and couriered overnight to the Info Touch Plant in Burnaby BC. As the corrupt hard drive is sent, Info Touch will concurrently send (by courier) a replacement hard drive for your kiosk.

### *Membership Database Recovery:*

Once we receive your corrupt hard drive, our technicians will categorize your corrupt hard drive under the following classifications:

- **Damaged Hard Drive** – This could mean that your hard drive has been damaged or flawed in some irreversible physical manner. In this case, you cannot recover your membership database and you will keep the replacement hard drive.
- **Irreversible Software Defect** – This could mean that your hard drive is physically healthy, and the problem lies in the form of an irreversible software defect. In this case, you cannot recover your membership database and you will keep the replacement hard drive. The repaired hard drive will be tested and potentially used as a replacement hard drive for another flawed system.
- **Reversible Software Defect** – This could mean that your hard drive is physically healthy, and the problem lies in the form of a repairable software defect. In this case, your database will be recovered and remotely updated on your new replacement hard drive.

### **VAR Contact Information:**

Info Touch Authorized VAR Program  
c/o Info Touch Technologies Corporation  
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VAR Contact Person: Joseph Nakhla

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